goldilock

www.goldilock.com

The only thing safe on the internet is something not on the internet

Goldilock is a unique game changing patented technology that powers the connection or disconnection of anything to and from the internet, remotely, instantly, simply and without using the internet. That's important – because by eliminating the internet as a command pathway, we have 100% mitigated hacking of our process over the web.

Goldilock has been called "exciting" and "essential" by CISCO's SVP of Security Architecture. We were chosen by the UK's National Cyber Security Center for their accelerator, and awarded a large grant by the UK Ministry of Defence to develop to a specification for them. The most respected NATO pen-testing organization has deemed us 'unbreachable'.

Industry

Goldilock is a cybersecurity technology that is applicable to every network connection, device and installation. We cut across verticals including network infrastructure, industrial control systems, firewall, IT/OT security, cross domain solutions and secure wallet technologies.

At its current stage of development Goldilock is applicable to the critical infrastructure, government, defense and security and enterprise and SME market. Our vision and roadmap will eventually allow Goldilock to address a consumer and embedded market – allowing us into every home, IoT network and device, automobile and any other device connected to the internet.

Strategic partnerships

We've partnered with National Security Services, Military and Defence organizations, and have a growing list of high-calibre sales Channel partners worldwide (US/EU/APAC/MEA) Our technology has been tested by CISCO, and will now be evaluated to secure their data centers and cryptographic key generation infrastructure. Partnering with cloud technologies to make the cloud a safer place.

Scalable

We've cracked the code of having a patented, defensible, difficult to reproduce technology, while being able to scale at rapid pace to meet market demand. Our platform provides a 'lock-in' with very long-tail revenues, and surprisingly low-maintenance update pathways. Every network, every connection, every device, will one day have "Goldilock Inside"

Growth

· Revenue near $100 000/month revenues in first 6 months after launch.

· Strong sales pipeline with high profit margins.

· Completed proof-of-concept projects running with major international IT companies, healthcare, fintech and industrial partners.

Exit strategy

· M&A
· Trade Sale

Customers

Major international airline, crypto custodians; defense ministries and SME's, Goldilock has proof of market fit and market traction with proven revenues and a solid, multi-national pipeline.

Demand

Strong engagement with high profile channel partners for geographic exclusivity. Major utilities are including Goldilock in their future budget requests. Major multinational IT firms are currently testing our product. Product market fit is proven and with ever increasing legislation and cyber-guidelines, strong growth potential. New legislation is mandating asset and network separation (TSA, Singapore CII)

Team

Extremely experienced worldwide team of successfully exited entrepreneurs, subject matter gurus, developers and legal experts.

Funding opportunity

Goldilock seeks to raise $5-7m

Use of funds

50% to increase sales, marketing and new market development

30% to accelerate research and development

20% to ensure scaling ability.